Over 216 startup companies were founded to commercialize inventions and software under licenses from IPIRA. 68 startups alone have raised over $3.76B. 30 startups have gone on to have successful exits through a merger or acquisition. Acquisition terms for UC Berkeley startups totaled at least $8.3B in cash and stock options. 66 of Berkeley’s startups employ 1,543 Californians and generate $195M in annual revenue. Berkeley startups have developed over 60 novel licensed products and services.

UC Berkeley has a vibrant entrepreneurial culture that fosters the development of revolutionary products, companies and industries that solve societal problems, address technological opportunities, and drive the region’s economic vitality. Underlying Berkeley’s startup powerhouse is a vast set of programs, events and resources that together comprise the campus’s innovation and entrepreneurship (I&E) ecosystem.

UC Berkeley’s Office of Intellectual Property & Industry Research Alliances (IPIRA) is a key component of Berkeley’s I&E ecosystem. IPIRA helps campus entrepreneurs and their startups:

• Secure intellectual property rights
• Develop strategic partnerships
• Obtain early-stage funding
• Apply for SBIR/STTR grants
• Conduct collaborative research
• Leverage Berkeley’s I&E ecosystem

How to Contact IPIRA
Website: ipira.berkeley.edu
E-mail: ipira@berkeley.edu
Newsletter: ipira.berkeley.edu/newsletter
Twitter: twitter.com/berkeleyipira
Berkeley Inventions

UC Berkeley is among the planet’s most innovative universities. Over the past decade, Berkeley researchers have disclosed over 2,000 inventions. Many of these inventions are licensed and commercialized by established companies, and many others become the technology foundations for new companies.

Within UC Berkeley’s patent portfolio, 15 technologies have individually returned over $1 million in revenue back to the campus to fund research and education as well as reward Berkeley researchers for their ingenuity.

Intellectual property rights can be crucial to the success of a startup. Contact IPIRA to learn more about patenting, licensing and commercializing innovations resulting from university research.

IPIRA’s Industry Network

IPIRA has a large and dynamic network of industry contacts across all sectors including information technology, life sciences, and clean tech as well as venture capital and law firms.

IPIRA has established agreements with over 1,000 companies. We leverage our industry relationships to help Berkeley entrepreneurs and their startups become successful through:

- Incubators and accelerators
- Founding team mentorship
- Early stage funding
- R&D partnerships
- Employee recruitment

Entrepreneur Resources

IPIRA supports Berkeley entrepreneurs and their startups via a variety of resources including:

- Guides to entrepreneurship
- Workshops for SBIR/STTR applications
- Templates for license agreements
- Contacts for legal support
- Contacts for early stage investors

To learn more visit our website ipira.berkeley.edu

Do not hesitate to contact us at: ipira.berkeley.edu/concierge

Berkeley Startups Created to Commercialize Technologies

Berkeley startups have impacted the world with innovative products, first-of-a-kind services, and breakthrough therapies. Berkeley is among four other universities, that are responsible for developing two-thirds of Biotechnology spin-off companies currently in California, so it’s no surprise that Life Science companies make up 42% of Berkeley’s startups. In 2012, one Berkeley Life Science startup’s Immunotherapy became the first treatment for melanoma.

Berkeley’s Electronics and Hardware startups go on to benefit society as a whole as well, like EksoBionics, which helps survivors of stroke, spinal cord injury and other forms of lower extremity weakness to walk again.

In addition to developing new technologies in the Biofuels, Berkeley Cleantech companies like Imprint Energy aims to enable new forms of high performance energy storage using conventional printing equipment.