



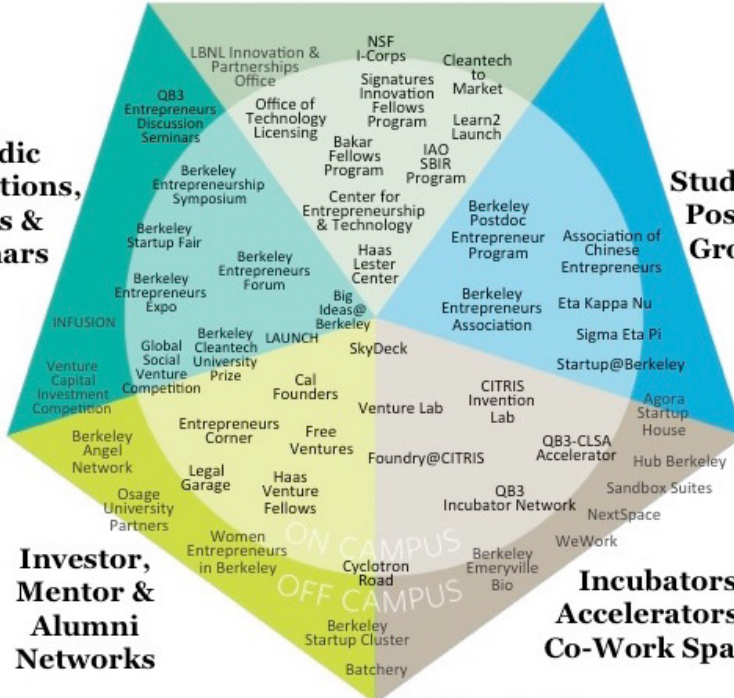
IPIRA

OFFICE OF INTELLECTUAL PROPERTY & INDUSTRY RESEARCH ALLIANCES

Berkeley's Entrepreneurship Ecosystem

Research, Education & Support Programs

Periodic Competitions, Events & Seminars



Student & Postdoc Groups

Investor, Mentor & Alumni Networks

Incubators, Accelerators & Co-Work Spaces

UC Berkeley has a vibrant entrepreneurial culture that fosters the development of revolutionary products, companies and industries that solve societal problems, address technological opportunities, and drive the region's economic vitality. Underlying Berkeley's startup powerhouse is a vast set of programs, events and resources that together comprise the campus's innovation and entrepreneurship (I&E) ecosystem.

UC Berkeley's Office of Intellectual Property & Industry Research Alliances (IPIRA) is a key component of Berkeley's I&E ecosystem. IPIRA helps campus entrepreneurs and their startups:

- Secure intellectual property rights
- Develop strategic partnerships
- Obtain early-stage funding
- Apply for SBIR/STTR grants
- Conduct collaborative research
- Leverage Berkeley's I&E ecosystem

Berkeley Startup Success

Over 216 startup companies were founded to commercialize inventions and software under licenses from IPIRA

68 startups alone have raised a over \$3.76B

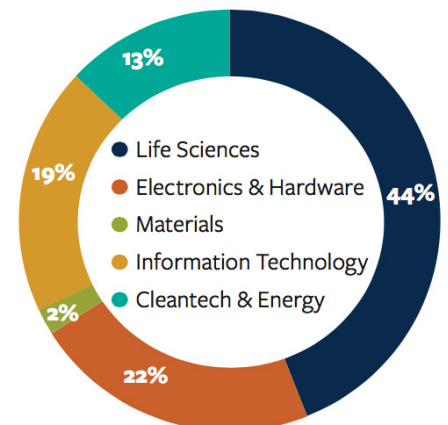
30 startups have gone on to have successful exits through a merger or acquisition

Acquisition terms for UC Berkeley startups totaled at least \$8.3B in cash and stock options

66 of Berkeley's startups employ 1,543 Californians and generate \$195M in annual revenue

Berkeley startups have developed over 60 novel licensed products and services

Distribution of UC Berkeley Startup Companies



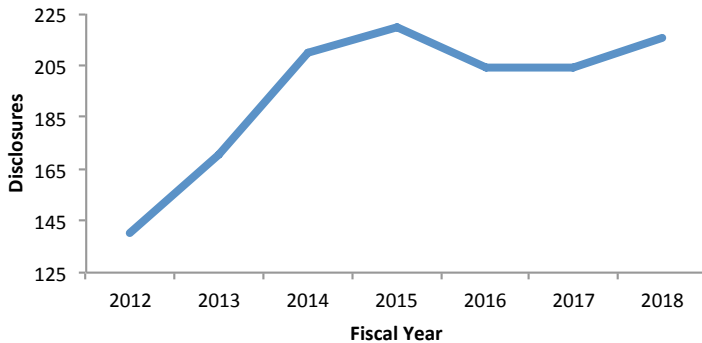
How to Contact IPIRA

Website: ipira.berkeley.edu
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Newsletter: ipira.berkeley.edu/newsletter
Twitter: twitter.com/berkeleyipira

Berkeley Inventions

Berkeley Inventions

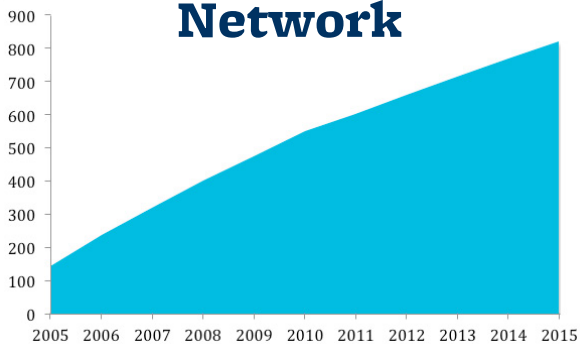


UC Berkeley is among the planet's most innovative universities. Over the past decade, Berkeley researchers have disclosed over 2,000 inventions. Many of these inventions are licensed and commercialized by established companies, and many others become the technology foundations for new companies.

Within UC Berkeley's patent portfolio, 15 technologies have individually returned over \$1 million in revenue back to the campus to fund research and education as well as reward Berkeley researchers for their ingenuity.

Intellectual property rights can be crucial to the success of a startup. Contact IPIRA to learn more about patenting, licensing and commercializing innovations resulting from university research.

IPIRA's Industry Network



IPIRA has a large and dynamic network of industry contacts across all sectors including information technology, life sciences, and clean tech as well as venture capital and law firms.

IPIRA has established agreements with over 1,000 companies. We leverage our industry relationships to help Berkeley entrepreneurs and their startups become successful through:

- Incubators and accelerators
- Founding team mentorship
- Early stage funding
- R&D partnerships
- Employee recruitment

Entrepreneur Resources

IPIRA supports Berkeley entrepreneurs and their startups via a variety of resources including:

- Guides to entrepreneurship
- Workshops for SBIR/STTR applications
- Templates for license agreements
- Contacts for legal support
- Contacts for early stage investors

To learn more visit our website ipira.berkeley.edu

Do not hesitate to contact us at: ipira.berkeley.edu/concierge

Berkeley Startups Created to Commercialize Technologies

